

Message Text

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PAGE 01 CAIRO 12813 131316Z
ACTION EB-08

INFO OCT-01 NEA-11 ISO-00 COME-00 /020 W
-----096257 140519Z /10

R 131314Z MAY 78
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 9081
INFO AMEMBASSY DAMASCUS
AMEMBASSY JIDDA

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E.O. 11652: N/A
TAGS: EINV, BTRA, ETRD, EG
SUBJECT: VISIT OF FORD MOTOR CO. OFFICIALS

1. FORD OFFICIALS WILLIAMS, FREDERICKS, AND OUROUSSOFF CALLED AT EMBASSY MAY 13 PRIOR TO BEGINNING ROUND OF TALKS WITH GOE OFFICIALS. IN DISCUSSION WITH E/C COUNSELOR, FORD REPS SAID THEY HAD UNDERSTOOD FROM REPORTS CIRCULATING IN US THAT EGYPTIANS WERE BEGINNING DOUBT COMPANY'S SERIOUSNESS OF PURPOSE WITH RESPECT TO ESTABLISHING DIESEL ENGINE/TRUCK PLANT HERE. ON THIS TRIP, THEY WANTED, INTER ALIA, TO MEET WITH GOE OFFICIALS INCLUDING FOREIGN MINISTER KAMEL AND TO GIVE ASSURANCES OF THEIR DESIRE TO PROCEED WITH PROJECT. CONCURRENTLY WITH THEIR OWN VISIT, FORD OFFICIALS SAID, A TECHNICAL-LEVEL FORD TEAM IS IN CAIRO, MEETING WITH EL NASR AUTOMOTIVE CHAIRMAN GAZARIN AND OTHERS ON DETAILS OF THE TECHNICAL SERVICES, LICENSING, AND OTHER AGREEMENTS WHICH PROJECT WILL INVOLVE. FORD OFFICIALS NOTED ALSO THAT COMPANY IS SETTING UP OFFICE HERE TO ACCOMMODATE FORD TEAM WHICH, UNDER TERMS OF A SEPARATE AGREEMENT, WILL BE PROVIDING TECHNICAL ASSISTANCE TO EL NASR FORGINGS COMPANY TO IMPROVE PRODUCTION OF METAL CASTINGS.

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2. AS RESULT OF CHANGE OF SCHEDULE INITIATED BY COMPANY, FORD GROUP SPOKE ONLY VERY BRIEFLY WITH AMBASSADOR. EMBASSY HAD ORIGINALLY ARRANGED A MAY 15 APPOINTMENT FOR GROUP WITH FOREIGN MINISTER. FORD, THROUGH ITS LOCAL OFFICE AND WITHOUT NOTIFYING EMBASSY, LATER CHANGED DATE TO MAY 13' (AT LAST MOMENT, FOREIGN MINISTRY GAVE NOTICE THAT MEETING WOULD BE WITH MINSTATE GHALI RATHER THAN

FONMIN KAMEL, SINCE LATTER HAD BEEN CALLED TO PRESIDENCY.)
DUE TO PREVIOUS COMMITMENTS, AMBASSADOR WAS NOT ABLE TO
RECEIVE GROUP FOR EXTENDED DISCUSSION PRIOR TO THEIR
MEETING AT FOREIGN MINISTRY. AMBASSADOR EXPECTS TO SEE
THEM, HOWEVER, AFTER THEIR TALKS WITH EGYPTIAN OFFICIALS.
EILTS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESSMEN, AUTOMOTIVE INDUSTRY, CONSTRUCTION, TRUCKS, VISITS, INDUSTRIAL PLANTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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Secure: OPEN
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TAGS: EINV, BTRA, ETRD, EG, FORD MOTOR CO
To: STATE
Type: TE
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Review Markings:
Sheryl P. Walter
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